



# Behavioral Health/Third Party Billing Services

## Full-Scope Overview

Together we  
can access  
expertise,  
talent, and  
leverage  
resources to  
achieve qual-  
ity none of us  
could  
achieve on  
our own.



### Collaborative Nonprofit Behavioral Health Billing

#### The Expertise, Experience, and Partnership You Need

MACC's behavioral health billing service combines the track record of our expert staff with high quality software designed by Procentive.

Our HIPAA-compliant behavioral health billing platform turns clinical hours into revenue-fast. We verify eligibility and bill third parties electronically, which means greater revenue and faster cash flow for our members.

#### Let Procentive's Software Drive Your Team's Success

MACC staff have extensive experience in nonprofit behavioral health practice management.

- Experience practice management designed specifically for behavioral health
- Features tools that are easily mastered and will simplify the clinician's role and documentation requirements
- Integrate your practice management, scheduling, electronic documentation, and billing tools

#### Let MACC Bring you Local Support and Training

- We provide comprehensive support through all phases of the implementation process, including training and end-user support for your clinicians and administrative staff
- We are uniquely positioned to support nonprofits in this increasingly complex area
- We have a comprehensive understanding of how to reconcile client pay with third-party pay and our team's interactions with your clients are tailored to your organization's culture and practices

## Why Enlist our Support for Your Behavioral Health Billing?

### It's a strategic investment in your organization's mental health practice

- We have extensive experience in nonprofit behavioral health practice management.
- HIPAA-compliant behavioral health billing platform turns clinical hours into revenue- with verification of eligibility and billing third parties electronically, which means greater revenue and faster cash flow for members.

### You'll get a leading edge online platform designed for ease of use

- Web-based tools accessible wherever your clients are seen with easily mastered tools simplify the clinician's role and documentation requirements
- Electronic tools are compliant with federal HIPAA requirements and national standard coding sets
- Meets all billing requirements of State of Minnesota and Hennepin County
- Online reports with "drill down" capacity provide broad range of management information and multiple options to customize forms and reports
- Comprehensive electronic medical records system, management reporting
- Platform captures clinical activities on a real-time basis and can report demographics and outcomes to third-party funders

### Local support, implementation, development, & billing management services

- Services include comprehensive management of client pay and sliding fee-scale arrangements, preparation of all bills to clients, third-party insurance payers and government payers, and electronic verification of third-party payer availability
- Services include complete receivables system for medical payments and follow-up billing and routine collection activities with both clients and third-party payers
- Comprehensive support through all phases of the implementation process, including training and end-user support for your clinicians and administrative staff
- Comprehensive understanding of how to reconcile client pay with third-party pay with aggressive pursuit and collection of all third-party claims
- Our team's interactions with your clients are tailored to your organization's culture and practices
- Thorough determination of your client's benefits, including helping them identify and clarify sources of third-party pay

# Behavioral Health/Third Party Billing Services

## Service Options

Full Scope Billing	Software and Support	Billing Only	Collections Projects
We provide full scope billing service, software and support using Procentive.	We provide software and support using Procentive.	We provide Billing Services using the member's current billing system.	If member faces challenges with outstanding billing accounts receivable, we can provide one time project clean up support (Collections type services to collect money from insurance companies).
<i>Generally 10% of collected revenues</i>	<i>Generally 3% of collected revenues</i>	<i>5.5% of collected revenues</i>	<i>Subject to variability based on project, inquire about a quote</i>

- **Billing-** Billing for services using your current billing system
- **Training-** Training to ensure your staff understand time entry, client intake set up, payer code and program management
- **Reporting-** Support for existing reports in your current billing system
- **Verifications-** We verify insurance monthly and we will verify DAANES accuracy and inform them if needs updating
- **Monitor Authorizations-** Assist you in monitoring your lapsed authorizations